

## AcqDemo Results FY15

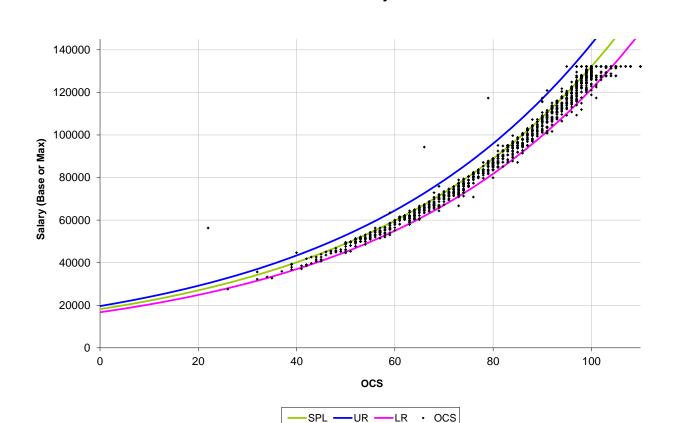
| Rail   | N      | NH      |        | J       | N      | K       | Total  |         |  |
|--------|--------|---------|--------|---------|--------|---------|--------|---------|--|
| Report | Number | Percent | Number | Percent | Number | Percent | Number | Percent |  |
| Α      | 7      | 0.3%    | 0      | 0.0%    | 1      | 3.8%    | 8      | 0.3%    |  |
| С      | 2,472  | 94.3%   | 31     | 96.9%   | 24     | 92.3%   | 2,527  | 94.3%   |  |
| В      | 142    | 5.4%    | 1,     | 3.1%    | 1      | 3.8%    | 144    | 5.4%    |  |
| Total  | 2,621  |         | 32     |         | 26     |         | 2,679  |         |  |

Counts do not include personnel receiving presumptive OCS ratings due to time

OCS Results: 2015 Pay and SPL

## **Definition of Rail Zones**

Inappropriately compensated above the rails Appropriately compensated between the rails Inappropriately compensated below the rails



4<sup>th</sup> Estate

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## **Payout Statistics**

(Presumptive Due to Time Excluded)

|         |                                    |                   |                      | Average Salary Increase <sup>1</sup> |         |      | Average Carryover <sup>1</sup> |         |      | Average CA Award <sup>2</sup> |         |      |
|---------|------------------------------------|-------------------|----------------------|--------------------------------------|---------|------|--------------------------------|---------|------|-------------------------------|---------|------|
|         | Number Of<br>Employees<br>Analyzed | Average<br>Rating | Average<br>Delta OCS | Number<br>Receiving                  | \$      | %    | Number<br>Receiving            | \$      | %    | Number<br>Receiving           | \$      | %    |
| Overall | 2,679                              | 86.8              | 1.3                  | 1,684                                | \$1,797 | 1.9% | 927                            | \$2,463 | 2.1% | 2,130                         | \$1,394 | 1.2% |
| NH      | 2,621                              | 87.5              | 1.3                  | 1,650                                | \$1,819 | 1.9% | 906                            | \$2,497 | 2.1% | 2,074                         | \$1,417 | 1.2% |
| NJ      | 32                                 | 49.8              | 2.0                  | 19                                   | \$796   | 1.7% | 12                             | \$793   | 1.6% | 32                            | \$329   | 0.6% |
| NK      | 26                                 | 57.3              | 1.2                  | 15                                   | \$598   | 1.1% | 9                              | \$1,307 | 2.3% | 24                            | \$783   | 1.2% |

CRI Funding Range: 2.00% - 9.44% \*of base salary; CA Funding Range: 1.00% - 3.33%\* of adjusted salary

<sup>&</sup>lt;sup>1</sup> average based on those receiving, weighted by base salary (capped at band max) to include employees on retained pay

<sup>&</sup>lt;sup>2</sup> average based on those receiving, weighted by adjusted salary (capped at EX-IV cap) and may include awards of employees covered by bargaining unit agreements

<sup>\*</sup> except for certain bargaining unit covered pay pools and new pay pools, award funding is 1% which per the Federal Register becomes 0.9% for CA